

BNI Membership Renewal

Name:

Date:

For the period from to :

Number of Referrals Given _____

Number of Referrals Received _____

Number of Absences _____

Number of Lates _____

Number of Guests Brought _____

Number of 1:1's _____

Name 3 people you've given (outer) referrals to that have generated revenue for them:

Name 3 people you've gotten referrals from that have generated revenue for you:

Have your 60 second presentations been well presented and effective? How can you improve them?

Have your 8 minute presentations been well presented and effective? How can you improve them?

Why do you want to renew your membership?

What was the most important goal you hoped to achieve from BNI or Brookline BNI when you joined/renewed a year ago? Did you achieve it? If yes, what did you or the chapter do to achieve this goal? If not, what do you think you or the chapter could have done to achieve it?

What was the most important thing that you got from BNI or Brookline BNI during this last year?

How satisfied are you with:

The quantity of referrals that you are getting?

The quality of referrals that you are getting?

The quantity of referrals that you are giving?

The quality of referrals that you are giving?

Overall, how satisfied are you with your membership in BNI Brookline? Please explain.

What is the most important thing that members of BNI Brookline can do to help improve your membership experience?

Is there a category that BNI Brookline can fill to increase your referrals?

How do you see yourself becoming involved in the Leadership Team?

What steps can you and BNI Brookline chapter members take this quarter to help you get more or better referrals? Are you willing to take these steps? How will you know that these steps have been effective?

What would you like to work on this quarter to improve the referrals that you give BNI Brookline members? Are you willing to work on this? How will you know that you've been successful?