

**BNI Reference Check / Interview:**

Applicant: \_\_\_\_\_

Interviewed by: \_\_\_\_\_ Date: \_\_\_\_\_

Name or Reference: \_\_\_\_\_

Tel #: \_\_\_\_\_

How long have you known the Applicant?

Relationship

How would you characterize the quality of his/her work?

Have you dealt with any other companies that do similar work?

What distinguishes his/her quality of work?

What area of their work could use improvement?

Can you think of an example that demonstrates his/her attitude about responsibility?

Have you ever referred them to anyone else?

Is there anything about their business ethics that strikes you?

Additional Comments: